

# HOW TO SUCCEED AT EVERYTHING

I know what you are thinking. "How can you write a lesson on how to succeed at everything?" Well, trust me, you actually can. It's a pretty simple principle that will all but guarantee you success and prosperity throughout your life compared to what you would achieve if you don't employ it. In short, it may not guarantee that you will be a brain surgeon or astronaut, but it will pretty much guarantee that you will be the best you can be, wherever you end up.

## FLIP OVER FOR YOUR NEXT CHALLENGE



### EARN THIS NUGGET

- Practice the 110% principle in everything you do for the next thirty days.

- First principle, most people around you are pretty lazy. They will probably do the least that they can get by with.

- Second principle, employers don't hire you for your skills. They hire you for your attitude and character. If you have a good strong character, they can teach you the rest. If you turn up with the greatest skills for the job, but no character, you'll be a thorn in their side from day one until the day they fire you.

So, the principle you need to get a hold of is the 110% rule. Too many of your peers, when given a job, will do around 80% of what they are asked to do. They'll take short cuts and they'll neglect to do what's asked. They won't complete the instructions given to them. Here's where you come in, my Cragman, with your 110%. Do what is asked of you, do it as quickly and as efficiently as possible, and don't get distracted. Then do a little extra. If you're asked to sweep the floor, empty the trash cans too. If you're asked to print a report, print it, and put it in a folder. Always do a little more than asked.



Now I know what you are thinking ... don't do it 110%, do it 150%. What that will do is make you a target for your peers and can even make your manager feel threatened. Remember, they are looking for someone they can rely on and trust more than anything else. Be that and you will go places my friend.