ORGANIZE A YARD SALE

So how are your organization skills? Well, you're going to organize a yard sale for the family. First of all, you are going to need some products. Go to family members and gather items that are no longer wanted. Make sure they are worth selling, and agree on a realistic "yard sale" price. The rule of thumb is typically around 20% of the original purchase price.

FLIP OVER FOR YOUR NEXT CHALLENGE



Put on a yard sale and have fun with it as a family.

Next, we need to get this show on the road.

- 1. Get signs up. During the weekend, people will be scouting neighborhoods looking for yard sales. So make sure you put a sign at the end of your road with your address on it. Perhaps other more major roads nearby as well, directing people to your house.
- 2. Not a bad idea to have a sign stating "No public restroom" on the house and lock all doors and draw curtains. Better to be safe than sorry. It's not a bad idea to have a plan if someone does need a bathroom. Know where a local public restroom is, for instance.
- 3. Make sure there is room for people to browse around items.
- 4. Use tables. You may need to borrow some. Some items can be placed on the floor, but people like to browse while standing up.
- 5. Items that are placed on the floor present better if placed on a tarp or blanket.
- 6. Hang clothes.
- 7. Have power so electrical items can be tested.
- 8. Have a free box for giveaway stuff.
- 9. If you can, make price stickers and clearly mark anything that is not for sale
- 10. Make people feel comfortable. They will browse longer and buy more. Easy listening music is a good touch. Be friendly and maybe offer bottled water for sale if it is a hot day.

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